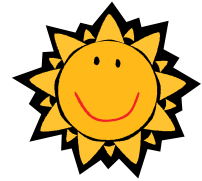




# DBE DESERT NEWS



February 2007



## “Partnering Through Diversity”

### Save the Date: 2007 DBE Conference

The DBE Supportive Services team is excited to announce the 3rd Annual DBE Conference is back for another year. Each year our goal is to improve the quality and meet your needs. This year we are incorporating a DBE/ Prime Networking Matchmaker Event that will give DBE's, primes, government agencies and other firms a chance to network, form better business relationships and possibly sign contracts. Our second exciting event is the Awards Luncheon. During this we will recognize the DBE companies that have shown the most increase in sales over the past year and we will also acknowledge the prime contractors that are making the best effort to show their commitment to the DBE companies. Numerous training classes will be offered during the two days that will range from estimating and bidding to marketing to cost management to bonding and liability insurance. We are also very excited to have Granite Construction come in and conduct a step-by-step class on how to bid a project, from beginning to end. Over the two days there will be unlimited opportunities to network, learn basic and advanced skills on running a small business and chances to create better business relationships. Don't miss out! If you would like more information on the Partnering Through Diversity Conference, please feel free to contact Jamie Graves with any questions at [jgraves2@azdot.gov](mailto:jgraves2@azdot.gov) or (602) 712-7761.

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#### CONTACT INFORMATION:

##### PHONE #:

(602) 712-7761

##### FAX #:

(602) 712-3711

1135 N. 22nd Ave.

Phoenix, AZ 85009

##### EMAIL:

[rgonzales@azdot.gov](mailto:rgonzales@azdot.gov)

## 2007 Partnering Through Diversity Conference

Here's a chance for DBE's, Primes, Government and  
Corporate Buyers to all get on the same page

Hyatt Regency Phoenix  
122 N. 2nd St.  
Phoenix, AZ

Contact Jamie Graves for more information and to register for this event  
(602) 712-7761 or [jgraves2@azdot.gov](mailto:jgraves2@azdot.gov)

Bring your business cards

Jamie Graves will be publishing the DBE Desert News quarterly. If you have any questions or comments please feel free to contact her @ (602) 712-7761 or [jgraves2@azdot.gov](mailto:jgraves2@azdot.gov)

## **UPCOMING ADOT JOBS...**

### **ADOT JOBS BIDDING: 2/9/2007**

1. Location: MC 85 to Southern Ave.  
Project # NH-085-B(008)B  
Tracs #: 085 MA 150 H5955 04C  
Amount: \$13,800,000
2. Location: City of Chandler  
Project # CM-CHN-0(020)A  
Tracs #: 0000 MA CHN SS53401 C  
Amount: \$ 9,000,000



### **ADOT JOBS BIDDING: 2/16/2007**

1. Location: Jomax Rd. TI- Dixileta Dr. TI  
Project # IM-017-A(018)B  
Tracs #: 017-MA 219 H617801 C  
Amount: \$ 47,300,000
2. Location: Flagstaff-Holbrook Hwy (I-40)  
Project # 040-D-NFA  
Tracs #: 040 NA 275 H6706 01 C  
Amount: \$ 320,000
3. Location: Kingman- Ash Fork Hwy (I-40)  
Project # 040-B-NFA  
Tracs #: 040 YV 112 H694801 C  
Amount: \$3,075,000

### **ADOT JOBS BIDDING: 3/9/2007**

1. Location: Sitgreaves NF-Winslow Hwy  
Project # S-099-A-501  
Tracs #: 099 NA 038 H637701 C  
Amount: \$ 1,820,000



## **DOING BUSINESS WITH THE STATE WORKSHOPS:**

**When:** February 20, March 7, April 12  
**Where:** Kingman, Bullhead City, Lake Havasu  
**Details:** All workshops are from 6:00- 9:00 pm  
**Hosted by:** MCC SBDC  
**For more info:** (928) 757-0895 or  
kmarsh@mohave.edu

## **OTHER UPCOMING EVENTS:**

### **2nd Annual Black Enterprise Women of Power Summit**

**When:** February 7-10, 2007  
**Where:** Arizona Biltmore Resort & Spa, Phoenix, AZ

For information call: 1-800-209-7229

### **Health Insurance for Small Business**

**When:** February 26, 2007, 4:00-6:00pm  
**Where:** Phoenix City Hall, 200 W. Washington, 12th Floor

### **49th Annual Black & White Ball & Business Awards**

**When:** March 17, 2007  
**Where:** Westin Kierland Resort & Spa, 6902 E. Greenway, Scottsdale, AZ 85254

For information on sponsorships/ seating contact: Cynthia Rodriguez @ 602-279-1800

### **RES 2007**

**When:** March 12-15, 2007  
**Where:** Las Vegas, NV @ the Las Vegas Hilton  
3000 Paradise Rd. Las Vegas, NV 89109

**To register:** Call 1-888-712-8922 or visit  
www.ncaied.org

### **FOR MORE INFO ON CURRENTLY ADVERTISED PROJECTS VISIT:**

[http://www.azdot.gov/Highways/cns/phone\\_sheet.asp](http://www.azdot.gov/Highways/cns/phone_sheet.asp)

### **TO VISIT ADOT'S ENGINEERING WEBSITE VISIT:**

<http://www.azdot.gov/Highways/ECS/>

# WELCOME NEW DBE'S

## CONGRATS

to the newly certified DBE companies. As of 2/1/2007

### A-1 Construction and Consulting, LLC

President: Kerry Pearson  
Phone: (202) 682-1306  
Specialty: Construction  
Mgmt, consulting  
DBE # 5258

### D. Wilson Consulting Group, LLC

President: Deirdre Kyle  
Phone: (904) 757-9300  
Specialty: Management  
Consulting  
DBE # 5257

### Greenleaf Construction Co., LLC

President: Byron McIntosh  
Phone: (602) 493-3445  
Specialty: General Contractor  
DBE # 5254

### Backstrom McCarley Berry & Co., LLC

Pres: Vincent McCarley  
Phone: (415) 392-5505  
Specialty: Investments  
DBE # 5265

\*If you have recently changed your email address, please let Gonz or Paula know so we can update your profile to ensure that you receive all of the necessary information. You can contact Paula Brown @  
pbrown@azdot.gov

  
**IMPORTANT  
REMINDER!!**

**[www.azdbe.org](http://www.azdbe.org)**

The DBE Supportive Services team has been working hard to get our website as user friendly as possible. We have established a couple new features that we are excited to tell you about. The "Prime Corner" is a great way for primes to locate the contractors they are looking for. The way it works is if a prime has a specific request for a job all they do is go to the website, enter the information and submit it. The request goes directly to Gonz and he will proceed to fulfill the request by supplying names and info of DBE companies that can do the work. We have also added links to the AGC (AZ General Contractors) website, the Superbowl project news and a DBE calendar that lists all of the upcoming DBE events. You can also check out the quarterly DBE Newsletter. Check it out, become familiar and let this website become your #1 resource!

# RESOURCES:

**Arizona Hispanic  
Chamber of Commerce**  
[www.azhcc.com](http://www.azhcc.com) (602) 279-1800

**Greater Phoenix Black  
Chamber of Commerce**  
[www.PhoenixBlackChamber.com](http://www.PhoenixBlackChamber.com) (602) 307-5200

**U.S. Small Business Administration**  
[www.sba.gov](http://www.sba.gov) (602) 745-7200

**Associated Minority Contractors of America**  
[www.amcaaz.com](http://www.amcaaz.com) (602) 495-0026

**AZ Dept. of Commerce**  
[www.azcommerce.com](http://www.azcommerce.com) (602) 771-1196

**City of Phoenix  
Equal Opportunity Dept.**  
[www.phoenix.gov](http://www.phoenix.gov) (602) 256-4129

**City of Tucson  
Equal Opportunity Dept.**  
(520) 791-4866  
**Unified Certification Program**  
[www.azdbe.com](http://www.azdbe.com)

**BidSource**  
[www.bidsource.com](http://www.bidsource.com) (602) 495-6492

**Arizona Minority Business  
Development Center**  
[www.azmbdc.org](http://www.azmbdc.org)

**Scottsdale Chamber of Commerce**  
[www.scottsdalechamber.com](http://www.scottsdalechamber.com)  
(480) 949-2165

**National Association of Women Business  
Owners (NAWBO)**  
[www.nawbophx.org](http://www.nawbophx.org) or [www.nawbotucson.org](http://www.nawbotucson.org)  
(602) 685-1197 or (50) 32-Nawbo

**American Indian Chamber of Commerce**  
[www.aiccaz.org](http://www.aiccaz.org) (602) 437-8729

**Phoenix Chamber of Commerce**  
[www.phoenixchamber.com](http://www.phoenixchamber.com) (602) 254-5521

**AZ Department of Transportation  
Civil Rights Office  
1135 N. 22nd Ave 2nd Fl.  
Phoenix, AZ 85009**

## **DBE Spotlight: DBE Supportive Services Team**

If you're a DBE, chances are you have either talked or received an email from Gonz, Jamie or Paula. But do you really know what we do? Maybe you don't care, but if you do, we want to share a few highlights with you. Our team has been together since March 2003. From the beginning we have worked hard to get our services known to the public. We have traveled all over Arizona and into our neighboring states just to get the word out that we are here to help you. Our duties include giving certification workshops and doing business with the state workshops, individual meetings with DBE's, providing training to DBE's, introducing DBE's to business opportunities, assisting with payment issues. The list goes on and on because our job is to help you! Gonz has been in civil service for eleven years. His passion is to help DBE companies find work and make connections. There is no limit at what this guy will do for you, he does it all! Jamie has been working with DBE's for about 5 years, she has done everything from running the plans service, gives presentations, organizes conferences, and publishes the newsletter. Paula has been a part of the team for over a year and she's been a great addition. She takes care of all the details that make this program run smoothly. Whether we are traveling the state presenting workshops or in the office fixing problems, we are always available to fulfill your needs as a DBE owner. Give us a call , we would be glad to come and meet with you!

**Ralph Gonzales "Gonz"**  
Program Manager  
**Jamie Graves**  
DBE Supportive Services  
Specialist  
**Paula Brown**  
Admin. Asst.



**\*\*For details to any of these events you can contact either Gonz or Jamie at the ADOT Civil Rights Office.**

